



Milen Nikolov

Work permit: Bulgarian | **Date of birth:** 30 Jul 1987 | **Place of birth:** Sofia, Bulgaria |
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ABOUT ME

I am a driven professional with a strong background in sales. I am currently making an exciting career shift into software development. As a Regional Sales Manager, I've honed my communication, problem-solving, and strategic thinking skills—qualities that are just as valuable in the tech world as in sales. Now, I am channeling my ambition and adaptability into mastering Python for software development, eager to create innovative solutions.

With my experience managing clients and understanding user needs, I bring a unique perspective to software development—one that prioritizes both functionality and user experience. My journey from sales to coding is a testament to my willingness to learn, evolve, and take on new challenges. Whether it's closing deals or debugging code, I approach every task with determination and a results-driven mindset.

As I transition into this new field, my ability to analyze data, identify trends, and think strategically will set me apart.

EDUCATION AND TRAINING

15 SEP 2001 – JUL 2007 Sofia, Bulgaria
HIGH SCHOOL DIPLOMA Sofia High School of Construction, Architecture and Geodesy “Hristo Botev”

SEP 2024 – CURRENT Sofia, Bulgaria
CERTIFICATE Software University (SoftUni)

Website softuni.bg

WORK EXPERIENCE

19 SEP 2011 – CURRENT Sofia, Bulgaria
SALES MANAGER GRADUS AD

LANGUAGE SKILLS

Mother tongue(s): **BULGARIAN**
Other language(s):

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken production	Spoken interaction	
ENGLISH	B2	B2	B2	B2	B2

Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user

DIGITAL SKILLS

Python- Programming | Microsoft Office | Github page: <https://github.com/mstux> | Python(Pycharm)

DRIVING LICENCE

Driving Licence: A1
Driving Licence: B